

UNLIMITED ACCESS – FOR ALL YOUR STAFF

ALL COURSES, STUDY MATERIALS & EXAMS @ LUMP SUM

Our eLearning courses, knowledge centre & databases are available to all of your staff upon your discretion. Numerous programmes, covering a wide range of topics, are included. Entrima's market standard incorporates accreditation, examination, certification & registration as chartered professional.

Only a limited part of your company's learning & development budget has to be allocated to make use of this one-stop-shop.

This proposition covers Entrima's eLearning offering:

- For groups, potentially even all of your staff
- Unlimited access – Available 24/7, 365 days a year
- Tens of different educational programmes
- Whereby each programme includes:
 - Various modules - Each module consists of:
 - ❖ An online lesson, including a movie
 - ❖ A test, as preparation for the exam
 - Study materials (reader, PDFs, Excel files & exercises)
 - Examination
 - ❖ Leading to certification & allowing for registration as Chartered Professional

Courses on oil, gas, coal, power, carbon, freight, FX, markets, products, pricing, trading, futures, swaps, options, risk management, clearing & settlement energy supply contracts and regulation.

Suitable for front, middle & back office, compliance experts, finance team, ICT specialists & sales staff.

UNLIMITED ACCESS AVAILABLE 24/7 – DURING 365 DAYS

Online education (as opposed to in-class courses) is characterized by flexible scheduling by student, self-pacing, reduced out-of-office time, time-efficiency (no travel time), cost-effectiveness (no travel & stay expenses), progress tracking, and very suitable for transfer of fundamentals & basic know how.

WORLD-CLASS KNOWLEDGE CENTRE

OFFERING COURSES – AT 4 LEVELS

Courses are offered at 4 different levels: Basic, Intermediate, Advanced and Expert. This allows for continuous professional education (CPE points).

CURRICULUM										
Basic courses		Fundamentals of Commodity Markets					Fundamentals of Energy Trading			
Oil	Gas	Coal	Power	Carbon	Risk Mngt.	Back office	Supply contracts	Futures	Options	Swaps
More courses										
1	1	1	1	1	1	1	1	1	1	1
2	2	2	2	2	2	2	2	2	2	2
3	3	3	3	3	3	3	3	3	3	3
4	4	4	4	4	4	4	4	4	4	4
Regulation		REMIT	Financial regulation			MiFID	EMIR		MAR	

Fundamentals

1. Fundamentals of Commodity Markets
2. Fundamentals of Energy Trading

Regulation

3. REMIT
4. MAR
5. EMIR
6. MiFID
7. Financial Regulation

ENTRIMA FOR PROFESSIONALS

Essentials

Markets, Products, Pricing & Trading

8. Oil (*Basic*)
9. Oil (*Intermediate*)
10. Oil (*Advanced*)
11. Oil (*Expert*)
12. Gas (*Basic*)
13. Gas (*Intermediate*)
14. Gas (*Advanced*)
15. Gas (*Expert*)
16. Power (*Basic*)
17. Power (*Intermediate*)
18. Power (*Advanced*)
19. Power (*Expert*)
20. Coal (*Basic*)
21. Carbon (*Basic*)

Risk management

22. Risk management (*Basic*)
23. Risk management (*Intermediate*)
24. Risk management (*Advanced*)
25. Risk management (*Expert*)

Back office, Operations & Finance

26. Back office (*Basic*)
27. Back office (*Intermediate*)
28. Back office (*Advanced*)
29. Back office (*Expert*)
30. Master agreements (*Basic*)

Energy supply contracts

31. Procurement & Sales (*Basic*)
32. Procurement & Sales (*Intermediate*)
33. Procurement & Sales (*Advanced*)
34. Procurement & Sales (*Expert*)

Derivatives

35. Futures (*Basic*)
36. Futures (*Intermediate*)
37. Futures (*Advanced*)
38. Futures (*Expert*)

39. Options (*Basic*)
40. Options (*Intermediate*)
41. Options (*Advanced*)
42. Options (*Expert*)

43. Swaps (*Basic*)
44. Swaps (*Intermediate*)
45. Swaps (*Advanced*)
46. Swaps (*Expert*)

COST-EFFECTIVE TIME-EFFICIENT

The curriculum consists of 50 standardized programmes. Unlimited access for 100 people of your staff would imply they can follow 5,000 courses, participate more than 30,000 modules, cover loads of exercises, take 5,000 exams and will receive a similar number of certificates.

Q&A EMBEDDING KNOWLEDGE & FORMING SKILLS

Next to eLearning & online seminars, we offer the 'Online Coach'. Your staff can consult our experts. Periodic (or -even- daily) Q&A allows your staff to cover aspects in-depth, apply what has been learnt to job-specific situations and be explained in detail concepts, activities, processes and related terminology.

ENTRIMA FOR PROFESSIONALS